

# FOREWORD

# ENG.ARCANJO DA SILVA EXECUTIVE DIRECTOR

I am honored to introduce the Professional Service Directory, a comprehensive guide to the dynamic and evolving professional landscape of our country. This directory serves as a valuable resource for businesses, investors, and professionals seeking to connect with trusted service providers across various sectors in Timor-Leste.



- +670 77337789
- 🔽 arkanjod@yahoo.com
- Rua 25 de Abril, n.º 8, Colmera, Vera Cruz, Díli, Timor-Leste

Trade Invest Timor-Leste, I.P

Our nation is at a pivotal stage of economic growth, driven by an increasing emphasis on diversifying industries and expanding opportunities for local and international partnerships. In this context, access to reliable professional services is more crucial than ever. This directory not only showcases the expertise available within our borders but also demonstrates our commitment to enhancing the business environment and fostering an ecosystem where professional services can thrive.

I would like to extend my gratitude to everyone involved in its development, including International Finance Corporation (IFC) and the professional service providers listed here. Each of these contributors plays a critical role in supporting Timor-Leste's economic development.

I hope this directory will serve as a bridge between service providers and those seeking quality professional services, contributing to the growth and success of all parties involved. Thank you for your interest in the Professional Service Directory of Timor-Leste. I trust you will find it an invaluable tool for your business needs.

Dili, 17th September 2024

**ARCANJO DA SILVA** 

# INTRODUCTION

# Welcome to the Professional Service Directory of Timor-Leste

This directory is design to connect potential investors with trusted local service providers across a wide range of essential sectors. Whether you are seeking legal expertise, financial guidance or logistical support, this directory covers 12 critical service areas : Legal services, Accounting and Audit, Financial Service, Consulting Services, Human Resources, Real Estate Brokers, Telecommunications, Engineering and Construction, Logistics, Security services, Event Organizers and International Schools.

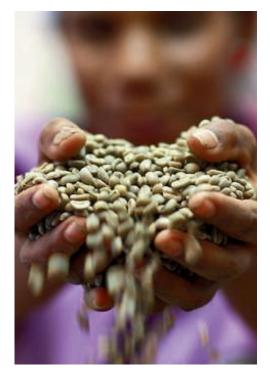
With this directory, you will gain access to reliable partners who can streamline your market entry, ensuring informed decisions and a smooth setup process in Timor-Leste. Investing in Timor-Leste offers more than a financial opportunity. It's a chance to contribute to the development of a young and growing nation. Your investment not only supports the local economy but also helps shape a brighter future.

Join us as we work together to unlock the full potential of your business in Timor-Leste. With a supportive network of experts by your side, you can confidently embark on this exciting venture, knowing that your success contributes to the economic and social prosperity of the nation.









# TRADEINVEST TIMOR-LESTE

TradeInvest Timor-Leste is the national Investment & Export Promotion Agency, a public institution dedicated to fostering economic growth by promoting and facilitating both local and foreign investors and exporters.

TradeInvest provides a range of free, professional, and confidential services, including:

- 1. Market analysis and tailored information for doing business
- 2. Coordination of institutional and commercial agendas (linkages)
- 3. Soft-landing support to help businesses establish and grow in Timor-Leste, guiding them through regulations, permits, and local partnerships
- 4. Administers tax incentives to enhance investment attractivenes
- 5. Provides post-investment aftercare services to ensure continued success for companies operating in the country
- 6. Advocates for policies that improve the investment climate

The agency also focuses on promoting exports by assisting local businesses to access international markets, thereby contributing to the sustainable development and diversification of Timor-Leste's economy.



# TIMOR-LESTE

Timor-Leste is a young and emerging economy in Southeast Asia, strategically positioned between Indonesia and Australia, making it an ideal gateway for businesses looking to tap into Asia-Pacific.

Since gaining independence in 2002, Timor-Leste has been building a stable foundation for growth, characterized by its commitment to sustainable development and economic diversification. With sectors like sustainable tourism, aaribusiness, and light manufacturing poised for significant the expansion, country offers a range of opportunities backed by a supportive government.

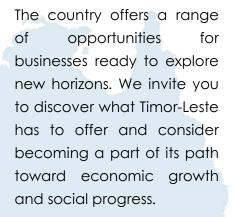


The nation's strategic location serves as a key export platform with preferential market access to over 2 billion people 56 across countries, supported by world-class port infrastructure.

Timor-Leste's competitive labor costs, coupled with a young and dynamic workforce, further enhance its attractiveness for businesses seeking efficiency and growth.

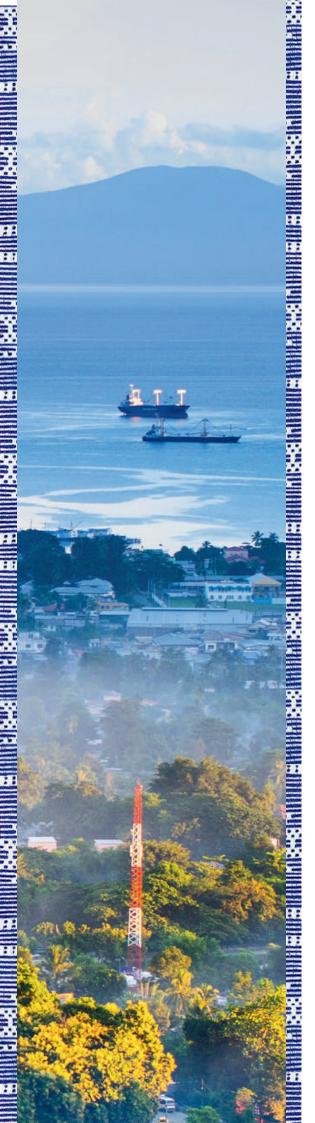
The country also boasts one of the most competitive tax reaimes in Southeast Asia. with a low income tax rate 10% of and generous incentives, such as 100% exemptions on income tax and customs duties for up to 10 years, legal stability agreements, and favorable land leasing arrangements.

In addition to its economic advantages, Timor-Leste stands out as one of the most democratic and peaceful countries in Southeast Asia, providing a secure and stable environment for foreign investment. Investing in Timor-Leste means entering a market with significant growth potential while supporting the development of a young nation on the rise.









# SERVICES

LEGAL SERVICES	01
ACCOUNTING AND AUDIT SERVICES	02
FINANCIAL SERVICE	03
HUMAN RESOURCES	04
CONSULTING SERVICES	05
REAL ESTATE BROKERS	06
TELECOMMUNICATION SERVICES	07
CONSTRUCTION SERVICES	08
LOGISTICS SERVICES	09
SECURITY SERVICES	10
EVENT ORGANIZERS	11
INTERNATIONAL SCHOOLS	17





CAX

#### ABREU E C&C ADVOGADOS TIMOR-LESTE

#### > 静 Description

Abreu e C&C Advogados- Timor-Leste is a strategic partnership between Abreu Advogados and C&C Lawyers, both leading law firms in Portugal and Macao, and has been advising international businesses in Timor-Leste since 2012. The firm leverages over 300 lawyers across various jurisdictions and international desks, that work in partnership with the most prestigious local law firms, with multidisciplinary teams, providing advisory services in Angola, Brazil, Cape Verde, China, Germany, Guinea-Bissau, Spain, France, Italy and Mozambique, integrating international know-how with local knowledge in Timor-Leste, with its resident team in Dili (Timor-Leste), offering an extensive range of legal services. The firm is led by the Abreu e C&C Advogados local Partner Elisa Pereira (Band 1 of Chambers and Partners), by the Portugal-based Partners Manuel Andrade Neves and Inês Sequeira Mendes. The firm has played a key role in successful Public-Private Partnerships (PPPs) in Timor-Leste. It has also been involved in significant credit recovery operations and legal assistance for major financial institutions in Timor-Leste. Additionally, the firm has advised on high-profile transactions such as business acquisitions in a multijurisdictional context and provided counsel in the oil and gas sector, covering competition and consumer law.

#### **Areas of Practice**



# CRA Global Timor



Established in 2006, CRA Timor is one of the most experienced international law firms in Timor-Leste, recognized for its pioneering role in supporting the country's development. The firm specializes in providing legal services across key sectors and with a team fluent in several important languages, CRA Timor ensures seamless communication and effective representation for both local and international clients. Backed by its Lisbon headquarters and leveraging strong connections with local authorities and the business community, CRA Timor delivers innovative, tailored solutions aligned with the highest standards of professionalism and confidentiality. The firm's commitment to excellence and deep knowledge of the Timorese legal framework solidify its role as a trusted partner for navigating the region's dynamic legal and regulatory landscape.



Timor-Leste



## ⊳ 静 Description

Da Silva Teixeira & Associados (DTA) is recognized as the premier law firm in Timor-Leste and is unrivalled in its ability to provide in-country context and a genuine understanding of the local legal framework and regulatory dynamic to international customers.

Our firm primarily advises multinational corporations, overseas investors, multi-lateral development agencies, government authorities and non-governmental organizations, by combining the top tier legal excellence of our lawyers with their extensive knowledge of the unique economic, political, historical and cultural factors that shape Timor-Leste.

#### **Areas of Practice**



JLA Advogados e Consultores, Lda ("JLA") is a leading law firm based in Dili, Timor-Leste, established in 2014. The firm is composed of experienced lawyers and consultants specializing in general business law, public law, and social development. JLA is recognized for its work in sectors like oil and gas, infrastructure, and taxation, advising both local and international clients on complex legal matters, regulatory compliance, and dispute resolution.

Ranked by Chambers and Partners in the Asia-Pacific guide for General Business Law, JLA is noted for its deep understanding of the legal landscape in Timor-Leste. The team includes professionals like Lukeno Alkatiri, who contribute to the firm's strong reputation in the region.





#### JSO Ximenes Lawyers & Consultants



JSOXIMENES, Lawyers & Consultants, Unipessoal, Lda. is a newly established firm offering expert legal consultancy and assistance. We specialize in administrative and judicial matters, providing tailored solutions to Ministries, Institutes, Public and Private Services, and Corporations. With extensive experience in civil, criminal, tax, and administrative law, we handle litigation with skill and precision. Whether advocating for plaintiffs or defending clients, our team ensures a strong, strategic approach. Committed to efficiency and accuracy, we deliver personalized, results-driven solutions, offering ongoing support to meet each client's needs.

#### **Area of Practice**





LEGAL & BUSINESS CONSULTANCY Avenida Presidente Nicolau Lobato, l'atuhada, Dill, Bonavide One Stop Shop, Lantai 3 Blok B1 Paradise. Contact No : +670 7740 4533, 7723 4501, 7608 4217 Email : suffegal91@gmail.com

#### > 静 Description

SGF has three jurists (two Timorese and one Portuguese) specialized in legal drafting and legal commercial ranging from but not limited to oil and gas, mining to telecommunications, environment, land and labor laws. SGF is a Timorese-owned legal and business consultancy.

Apart from working as a team under SGF, each of us individually has our own clients ranging from international businesses and non-governmental organizations to local or national. The SGF team also renders services by directly representing clients in court for civil and criminal cases.

#### **Areas of Practice**



azelito@snu.ac.kr sgflegal91@gmail.com Fatuhada, One Stop Shop, Dilaian, Paradise 3th floor Block B1, Dili, Timor-Leste



# Miranda A MIRANDA

#### Description

Miranda is a Portuguese headquartered full-service law firm with a significant international presence. Currently we are present in 16 different countries, with offices in Portugal, Angola, Brazil, Cameroon, Cape Verde, Democratic Republic of the Congo, Equatorial Guinea, Gabon, Guinea-Bissau, Ivory Coast, Macao (PR China), Mozambique, Republic of the Congo, São Tomé e Príncipe, Senegal and Timor-Leste, and a liaison office in Houston (USA). The firm is currently staffed with approximately 250 attorneys, based throughout our various offices. Our Timor-Leste office, established in 2006, is a leading full-service practice and a registered branch of our Lisbon headquarters. It is staffed exclusively with Timor-Leste and international attorneys licensed to practice in Timor-Leste, supported by a robust Lisbon-based team who deal with Timor-Leste matters on a dayto-day basis. Our team is fluent in all official and working languages of Timor-Leste: Portuguese, English, Tetun, and Indonesian. Since 2006 we have represented foreign and national investors, as well as government agencies.

#### Areas of Practice





WONG ALLIANCE LAW OFFICE (TL) LDA

# 🕪 🌐 Description

Founded in 2010 by experienced Singapore lawyers focused on providing legal support for foreign investments, Wong Alliance Timor-Leste (WATL) has grown into a full-service law firm offering expert solutions and representation in a broad range of matters (contentious or non-contentious) for international and local clients. Expanding areas of legal expertise include hotel and resort development, air transportation, logistics, building and construction (including tenders), downstream oil and gas, banking and finance, gaming, hospital and healthcare, food and beverage, and retail. For the prospective investor, WATL is well experienced in negotiating special investment agreements and structuring investment vehicles. Known for strength in corporate and commercial work, WATL is adept at navigating civil law and common law. WATL is a member of Pacific Legal Network.

**Business & Commercial Transactions** 

#### Areas of Practice

- Start-up Advisory
- Private Investment Law
- Corporate Law, Registration
- **Immigration & Work Permits**
- & Compliance
- Labour Law
- Land and Tenancy Law



- Debt Restructuring & Recovery
- Tax Audit Representation

#### Languages

English | Portuguese | Tetum | Indonesian | Chinese

- jonathan.Lim@wongalliance.com +670 3323335 +670 77539172 elsa.freitas@wongalliance.com
- Timor Plaza 3rd floor, Suite 331, Av. Presidente Nicolau 🍈 www.wongalliance.com Lobato, Dili, Timor-Leste

Elsa Freitas | Jonathan Lim

**Representative**/s



# 02 Accounting and Audit services

imor-Leste



# ⊳ 🌐 Description

AH Public Accountants Lda. is an independent and experienced Professional Accountancy Services firm established & managed by one of the most qualified and experienced accountant in Timor-Leste who is specialized in Accounting, Auditing, Taxation and Management Consultancy as well as Risk Management and Forensic Accounting/Fraud Investigation.

#### **Areas of Practice**



Management
 Consultancy
 Taxation Management

Designing & Implementations of Accounting system

Staff Training & Development

Business plan & Feasibility Studies

Forensic Accounting and Fraud Investigation

#### Languages

English

#### **Representative/s**

Dr. Aziz UI Haq CPA, CIA, CFE, CMIIA, FIPA



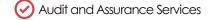


## ଚ 🌐 Description

CC Business Solutions MG Lda is a business solutions company based in Dili, Timor - Leste. CC Business Solutions MG Lda established since 2010 and has provides its services to numerous local and international clients up to now.

Our firm's objective is to provide audit, finance and accounting capacity building to young Timorese Graduates by providing practical working experiences which equipped with sound financial management knowledge and skills. CC Business Solutions MG Lda is leaded by managing director with the supports of ten local staffs and two international staffs.

#### **Areas of Practice**



Generation Financial management services

General business solutions

- Finance and accounting Training
- MYOB and QuickBooks installation and setup

**Representative**/s

Client tax issues

**Client Social Security issues** 

- Prosesu rejistrasaun negósiu
  Prosesu vistu servisu
- Konsellu no treinamentu seluk tuir nesesidade

#### Languages

Ingles | Indonezia | Tetum

0	+670	7727604
	+670	3310963

nini.guterres@ccbs.tl

Excelsior Resort Unit 12, Pantai 🗰 www.ccbs.tl Kelapa,Dili,Timor Leste

Monica Graziela Guterres | Eusebia de J. Magalhães







Managing Partner is a French Auditor with 35 years Experience Worldwide in Auditing IFRS, IPSAS, International Financial Institutions and Key Expert to Tax Authority as External Tax Auditor in 2014. Qualified as Shipping Auditor from Moore Stephens Monaco and worked as Audit Director for KPMG and Deloitte, based in Dili and founder of JJJ Associates Timor Lda since 2016.

Areas of Practic	e v Audit (	🔗 Αссоι	unting	Sistance to	nternational Financial Institutions (IFIs)
Languages English   Indonesian	Tetum   French		R	<b>epresentativ</b> Joe Francis	ve/s
+6/11/3/79/17	partners@jjj-assoc timor.com		Dili, Timo		oro, 🍈 https://jjj-associates-timor.com/
Descrin	tion		KORWARD C		

Think Forward Consulting, Lda. ("the Company") was founded in August 2023 in Timor-Leste by finance professionals with extensive background in global firms such as Arthur Andersen, KPMG, Heineken, PepsiCo and Suntory. Our partner is a certified Chartered Accountant since 1994 and has more than 33 years of experience as a finance professional.

Our team has over 10 years operating experience across various finance and business roles in Timor-Leste. We observe that many organizations in the country have a good set-up and prospects; but are not supported sufficiently by quality audits, strong internal controls including Standard Operating Procedures (SOP) and processes, bookkeeping, risk management and other related services.

#### Areas of Practice

- External Audit services
- 📿 Internal Audit services
- Process mapping, SOP development and implementation
- Risk management and business continuity framework
- Process improvements (project basis)
- - Bookeeping and Financial Statements
  - Management accounting and reporting

## Tax Reporting Advisory Trainining

#### Languages

English | Tetum | Indonesian | Hindi

+670 76204384 +670 77707780

#### **Representative**/s

Vinay Mathur | Ferdinan Yassin | Januario Soares

tfconsultingtl@gmail.com januariosoares819@yahoo.com vinay.m@alpha-rock.co

Audian Santa-Cruz, Nain Feto, Dili, Timor-Leste





# Nescription 💨 🔶

Pinnacle Accounting & Business Advisory is a full-service firm offering expert accounting, tax advisory, and audit solutions for both the private and non-profit sectors. With a qualified CPA Australia partner, we bring a high level of professionalism, technical expertise, and integrity to all our services.

Our commitment is to help clients navigate complex financial landscapes, ensuring compliance, improving financial performance, and achieving their business goals. Whether you need reliable tax advice, thorough audits, or tailored accounting support, Pinnacle is your trusted partner for financial success.

#### **Areas of Practice**





# 🕪 静 Description

Established in 2013 and headquartered in Dili, Primos Bo'ot is a leading accounting and auditing firm in Timor-Leste. With over a decade of experience and a dedicated team of 20 professionals, we provide a comprehensive range of services, making us a trusted one-stop solution for businesses. Our team includes a Certified Accountant from Portugal with over 18 years of experience, and a Australian Chartered Accountant and registered auditor with the Australian Securities and Investments Commission (ASIC), with 45 years of auditing experience, including extensive work with Big Four firms.

#### **Areas of Practice**

- Business plan & Feasibility (
- Incorporation and Licensing
- Compliance services

Tax consulting and reporting O Forensic Accounting and Fraud Investigation

**Outsource Services** 

- Audit and Assurance
  Services
- > Visas

Management Consultancy

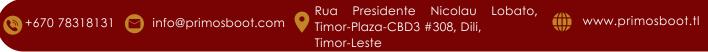
Human Resources Management

#### Languages

English | Portuguese | Tetum | Indonesian

#### **Representative/s**

Vitor Ricardo Pereira Cardoso



Business consulting

services

Accounting /Bookkeeping







VicenteAmaro Consulting, Lda was created in 2022 with the main objective of understanding the needs of costumers with regard to financial services and business consulting. Our mission is to provide personalized financial solutions and expert guidance to our clients.

We offer financial services and business consultingto grow small, medium and large companies in Timor-Leste. Supporting sustainability, enterpreneurship and major investments. Empowering business to thrive and drive sustainable growth in Timor-Leste.

#### **Areas of Practice**



General Accounting

#### Languages

English | Portuguese | Tetum





Licenses and Business

#### **Representative/s**

Rui Filipe de Jesus Vicente Merlinda Domingas Soares





# 03 Financial Services



wawawawawawawawa



ANZ Group Holdings Limited is an authorised non-operating holding company under the Australian Banking Act. We provide banking and financial products and services to over 8.5 million retail and business customers, and operate across close to 30 markets.

Our Timor-Leste branch, established in January 2001, offers a wide range of services to our business customers. With staff dedicated to helping both local and international business customers, ANZ Timor-Leste has brought services and expertise in international transactions, trade services, and electronic banking services to the Timorese community.

#### Areas of Practice

Commercial Bank

#### Languages

English | Portuguese | Tetum | Indonesian

#### **Representative**/s

Joao Ferreira Flora Baptista

Online queries https://www.anz.com/timorl Timor Plaza, Level 3, Suite No.348-+670 3306100 available on website este/en/business/ 452, Dom Aleixo, Dili, Timor-Leste





BNCTL was established in 2011 based on the Decree-Law No. 3/2011, of January 26, transformed from the Institute of Microfinance (IMfTL). The Bank is wholly owned by the State of Timor-Leste and the only Timor-Leste's bank to the date. The paid-up capital is stood at \$96 millions with retained earnings of \$29 million. The Bank recorded more than \$134 millions in its capital account as of end of 2023. The Bank established to provide accessible financial services to the people of Timor-Leste, it plays a crucial role in supporting economic growth, financial inclusion, and development in the country. BNCTL offers a range of banking services, including savings accounts, loans, and other financial products aimed at individuals, businesses, and government entities. Since its inception, BNCTL has focused on expanding its reach to rural areas and supporting small businesses and agricultural projects, which are key sectors in Timor-Leste's economy. The bank's efforts align with national goals to boost economic development, reduce poverty, and provide financial stability in the region.

#### Areas of Practice

Deposits

Loan

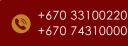
Commercial and Financial Services (Letter of credit, Standing Order, Bank Guarantee, Reference Letter, Remittance, Mobile Banking)

Other Services (ATM, POS, SMS Alert, Internet Banking)

#### Languages

English | Indonesian | Tetum | Portuguese

CC@bnctl.tl



Av. Presidente Nicolao Lobato, Halibur, Vera Cruz, Dili, Timor-Leste

Jhalia F. M. Fatima Ximenes

**Representative**/s

🍈 www.bnctl.tl







We are a Portuguese/European bank with a presence in 23 countries and 4 continents (Europe, Africa, America and Asia). In addition, the Banco Nacional Ultramarino was the first bank to set up in Timor-Leste, and is currently the oldest bank operating in the territory, with 15 branches spread across 12 municipalities.

We offer a wide range of services and digital banking solutions accessible 24 hours a day, providing greater convenience and quality in serving our customers and the Timorese community, in line with the responsibilities of a century-old brand linked to the history of Timor-Leste.

#### Areas of Practice

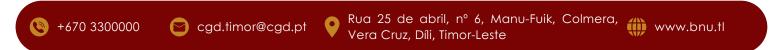
🐼 We provide all kind of banking services and different types of credit to support enterprises including Trade Finance

#### Languages

English | Portuguese | Tetum

#### **Representative/s**

Valter João Musqueira Ribeiro Clareta Maria Gusmão Freitas







PT. Bank Rakyat Indonesia (Persero), Tbk is the largest bank in Indonesia and Southeast Asia, and has been recognized by Forbes as one of the World's Best Banks. The bank's services are focused on micro, small, and medium enterprises (MSMEs) and it was a pioneer in the field of microfinance in Indonesia.

In Timor-Leste, the bank has established a presence with the opening of branches and has been operating in Dili since March14, 2017. Since that time, BRI Timor-Leste has expanded its service areas from four branches in Dili to include a fifth branch in Oecusse, for a total of five branches. Licensed at Level B by Banco Central Timor-Leste, BRI Timor-Leste offers a wide range of financial services, including loans, deposits, remittances, trade finance, credit reference, and financial consulting services. Leveraging ongoing innovations in information technology, BRI Timor-Leste aims to enhance customer service and offer new, tailored financial solutions across Timor-Leste.

#### Areas of Practice



Roby Firmansjah Sastraatmadja



Rua Presidente Nicolau Lobato, Colmera, Vera-Cruz, Dili, **Timor-Leste** 

https://www.britimorleste.tl/





## ⊳ 🌐 Description

Federal Insurance Timor S.A is a key member of a privately-owned insurance group specializing in general insurance. Established in Samoa in 1999, the group has since expanded its operations to the Cook Islands, Tonga, Vanuatu and Timor-Leste. It offers a comprehensive range of tailored insurance products designed to meet the needs of both private individuals and small businesses. We work with some of the world's biggest and most trusted reinsurance partners to provide strong coverage for our clients, no matter the size of unexpected events. Our services include general insurance for property (buildings and vehicles), business interruption coverage, and liability insurance (public liability, employer's liability, professional indemnity, and performance bonds). Additionally, we provide marine cargo, travel, personal accident insurance, as well as coverage for personal loans and fronting services.

#### **Areas of Practice**



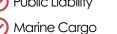
## Description

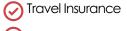
Established in 2011, Sinar Mas Insurance, S.A is a General Insurer offering a wide range of insurance related products ranging from Fire to Marine, from Bonding to Motor, from Personal Accident to Health, the choice of products is extensive.

As a subsidiary of PT. Asuransi Sinar Mas, with over 90 branches across Indonesia, we provide nationwide coverage, ensuring convenience and reliability for clients operating throughout the region. With strong support from global reinsurance companies, we offer enhanced coverage capacity. Our experienced team, bolstered by advanced technology, ensures high-quality service and customer satisfaction.

#### **Areas of Practice**

- Property Insurance
- Motor Vehicle
- Personal Accident
- Employer Liability
- Public Liability





Heavy Equipment

#### **Representative/s**

Felvina Alves | Lou Lemos

Languages

English | Indonesian | Tetum

+670 3310899 +670 78009292

marketing@sinarmasinsurance-timorleste.com

Travesa da Virgem Maria, Bidau Lecidere, Dili Timor Leste



# 04 Human Resources



## Description

ENTREGABA is a social enterprise and unique human resources platform dedicated to empowering Timorese by helping them find meaningful work opportunities in Timor-Leste. It was established under Timor-Leste law in 2014, and its mission is to connect Timorese job seekers to employment. As a Registered Training Organization(RTO) under INDMO, ENTREGABA provides internal training for its staff and job applicants. For example, all employees are encouraged to complete first aid courses.

#### **Areas of Practice**

- Payroll management Services
- Recruitment
- Headhunting services
- Professional Development in Cleaning, Babysitting, and First Aid

These services encompass, but are not limited to, the following positions: admin/finance officer, country manager/director, receptionist, HR officer/manager, mechanic liaison advisor/officer, laboratory technician, driver, property and logistics, officer/manager, data entry office, midwife/doctor, public health officer, project coordinator/manager/officer and others

**Representative**/s

Juliao Barros

#### Languages

English | Tetum



# 🕪 🌐 Description

INVEST PEOPLE was founded in Timor-Leste by Timorense in 2011. IP believes that Timor-Leste's human capital is the most valuable asset in achieving big goals and successes for the country's sustainability. IP's mission is to promote local cadres and entities across sectors and provide an effective intervention in retraining and promoting a dynamic and sustainable private sector. Its vision is to be a reference at the national level in the supervision of consulting services in integrated human resource management and business support. IP values the client entity or individual as the main focus and seriously committed to delivering excellence in service, using innovative and contextualized solutions while fostering mutual trust. The major services generally provided include recruiting and selection of temporary and permanent staff. Training and personal development, coaching, human resource consultancy, and business start-up support.





iptloffice@gmail.com

Rua Sebastiao no.4, Colmera (Shooping Centre building 3rd floor c7 ), Dili, Timor-Leste

www.iptimor.com







Established in 2006, KONNEKTO is situated in Dili, Timor Leste with satellite offices operating in Oecussi/Same/Baucau, and set up in Districts as required by clients location sites. KONNEKTO is an innovator in the field of employment in Timor Leste. We help clients face the challenges of the Timor Leste Labour Market by working on turn key solutions. The commitment to service and delivery overcomes the challenges employers and employees face.

Our mission is to create ethical, inclusive HR solutions that empower local talent and celebrate diversity. We are passionate about building sustainable employment opportunities that benefit our clients and uplift our community. We are driven by the commitment to stewardship, resilience, and a better future for Timor-Leste. The KONNEKTO team has extensive experience in identifying and addressing organisational, legal, and human resource requirements and training in Timor Leste.

#### **Areas of Practice**





# 05 Consulting Services





EnviPro Quinofar Lda. (EnviPro) specializes in environmental consultancy and management services for individuals and organizations seeking professional guidance in meeting environment-related requirements for environmental protection and safeguarding human health.

Our main team has working experience in areas such as oil and gas, energy, water and sanitation, waste management, natural resource management, climate change, and environmental legislation. We also have extensive networks with other professionals in geology, civil engineering, socioeconomics, and other relevant fields who can be called on to respond to the demands of each specific project.

#### **Areas of Practice**





## CONSULTING



Established in 2014, KM Consulting is one of the consulting services companies in Timor- Leste engaged in the field of environmental study, social assessment, design, geological surveys, geophysical surveys, topography survey, including in-sea surveys (bathymetry), translation of documents and training.

Since its establishment until now, KM Consulting has won the trust of various parties/clients (government agencies, local and international and also private companies). Every service that is entrusted, always carried out properly and responsibly in accordance with the principles of good corporate governance so that the service products produced are in accordance with expectations and can satisfy the client.

#### **Areas of Practice**

Environmental Studies

Geological and Geophysical surveys

Civil Engeering and Project Management

#### Languages

English | Mandarin

#### Representative/s

Emiliano de Oliveira



www.kmconsulting-tl.com







Torke CC is an internationally awarded creative consultant agency specialised in marketing, strategic thinking, co-creation and in delivering innovative communication solutions. Operating from Dili, Timor-Leste and Lisboa, Portugal, has completed over 300 projects across more than 16 countries.

Torke CC is known for its disruptive approach, focusing on creating memorable campaigns that engage audiences and also for delivering results, using proven problem-solving skills and adaptability to ensure successful outcomes for clients, regardless of the industry or environment. Torke CC has also garnered over 100 international creativity awards, including prestigious recognitions from D&AD, Cannes Lions, El Ojo, and the Clube Criativo, where it was honoured as Agency of the Year.





# 06 Real State Brokers





Timor Property is a legal property agency established on June 16, 2019, specializes in helping clients sell, buy and rent properties such as land, house, apartment, hotel and more. We offer comprehensive services including promotion, negotiation, contract signing, and secure transactions to ensure a smooth process with good prices for our clients.

With a team of experienced agents and extensive market knowledge, we provide quick and reliable solutions. Our goal is to simplify the property process and resolve any issues efficiently, ensuring customer satisfaction and safety throughout.

#### Areas of Practice





# 07 Telecommunication Services





Kacific Timor is a leading provider of satellite-based internet solutions in Timor-Leste. We offer highspeed, reliable internet access to businesses, government agencies, and individuals across the country. Kacific's vision extends beyond providing broadband acces. It aims to enable digital participation in remote areas, supporting sectors such as education, healthcare, and disaster relief. The company offers tailored services, including residential, enterprise, and community WiFi solutions, ensuring connectivity for even the most isolated regions. Our innovative technology and commitment to customer satisfaction have enabled us to connect underserved areas and bridge the digital divide. With Kacific, you can enjoy fast and reliable internet connectivity, empowering you to stay connected, grow your business, and access a world of opportunities.

#### **Areas of Practice**

O Disaster Response & Relief

Maritime and Offshore connectivity

**Representative**/s

Hugo Martins

Internet of Things

Network solutions for Telcos

CCTV and Data collection

K-Towers

#### Languages

English | Tetun | Indonesian | Portuguese







Metrolink, established in 2020, has quickly become a leader in the telecommunications sector of Timor-Leste, specializing in dedicated internet services for a diverse consumer base that includes medium-sized offices and large corporations. In 2019, Metrolink initiated a long-term partnership with Moratelindo (PT. Mora Telematika Indonesia) to enhance its service offerings and contribute to the development of Timor-Leste's telecommunications sector. As a registered ISP, Metrolink offers direct connectivity through multiple backbones from both local and international first-tier ISPs, with a vision to actively contribute to transforming the country into a leading digital society.

#### **Areas of Practice**

- Dedicated and Broadband High –Speed Internet Access Provider
- Software & Hardware Provision
- Internet Access to Current Telecommunication Infrastructure

#### Languages

English | Tetum | Indonesian

+670 78888188

info@metrolink.tl

- ICT, Solutions & Integration
- 🔗 Data Center Provider
- O Domestic and International Interconnection Networks Provider

#### **Representative/s**

Jose Januario dos Reis Costa

Av. Nicolau Lobato, Timor Plaza, CBD 3, Level 3, Unit 304-309, Dili, Timor-Leste

🇰 metrolink.tl





# 📂 🌐 Description

TELKOMCEL is the leading telecommunications provider in Timor-Leste, established as a subsidiary of Telin, part of the Telkom Group, Indonesia's largest telecommunications company. Since its inceptio in 2012, it has played a pivotal role in shaping Timor-Leste's digital landscape by providing reliable mobile voice, SMS, data services, and digital solutions to customers nationwide and global. To enhance its business, the company also provided value added training and fintech services. Drives by 95% Timorese-led, Telkomcel drives economic growth with strong leadership and professional management, where over half of its leaders are women. The company has built a strong reputation for delivering high-quality mobile and broadband services nationwide. In addition to its commercial achievements, the company is known for its core value of #ImpaktuSosial, which reflects the company's commitment to creating a positive impact on Timor-Leste's society through its business operations and social initiatives.

#### **Areas of Practice**



HETAN DIAK LIU

# Description 💨

Telemor established in 2012 and is a member Viettel Group. It has a significant presence in 10 countries and a customer base that includes more than 110 million subscribers around the world, including Asia, Africa and America. Now Telemor is the leading telecommunications company in Timor-Leste with 54% market share, established with the vision of "Create for a better life". It offers a wide range of solutions for enterprise with a strong commitment to customer satisfaction and technological advancement and plays a vital role in bridging the digital divide and empowering the communities it serves. Telemor is a trusted telecom leader in Timor-Leste, investing in network expansion to provide reliable services. Committed to social responsibility, the company supports education, health, and community projects, driving growth and development across the nation. Its mission is to connect people and businesses, empowering Timor-Leste's economy.

#### **Areas of Practice**









Timor Telecom (TT) became Timor-Leste's first telecom operator after the country's infrastructure was destroyed in 1999. Supported by Portugal Telecom, TT began operations in 2003 and has since grown into a dynamic and reliable company, driving connectivity and supporting the nation's progress since independence. Over the past decade, TT has proven itself at the forefront of technology, continuously adapting to meet the evolving needs of its customers. Today, more than 350,000 customers benefit from its mobile and internet services, with approximately 96% of the population covered nationwide. TT also partners with religious institutions and national entrepreneurs and proudly sponsors free internet access in various organizations.

#### **Areas of Practice**

- Value Added Service (Facebook SMS, Anima, Wikipedia )
- Circuit (National, International and National Analogue Circuits)
- Pre-Paid ( Pre-Paid Mobile, Supplementary Service, Pulsa Lais, Top Up Loos 24)
- 🔗 Internet
- Internet Speed

#### Languages

English | Tetum | Portuguese

#### 🔗 SMS Marketing

- 🔗 Roaming
- 🔗 Post-Paid
- Mobile and Fixed Line Services
  - Data Center housing
- Green and Blue Line Services

- Storage and Collocation
- Bulk SMS
- 🕗 Internet GPON
- Mobile/Fixed VPN Services
- 📀 Domain Hosting

#### **Representative/s**

Maria Rita Santos de Sampaio Nunes

📎 +670 3303000 🕑 info@timortelecom.tl	Avenida Presidente Nicolau Lobato, Timor Plaza, CBD I, 4th Floor, P.O. Box 135, Dili, Timor-Plaza	www.timortelecom.tl
---------------------------------------	---	---------------------



# 08 Construction Companies





At Caltech Group, a proud Timorese company founded in 2000, we offer a wide range of services across construction, environmental, hospitality, marine operations, and the oil and gas sectors. With over 300 employees, 98% of whom are local, we are dedicated to the sustainable growth of Timor-Leste by equipping our workforce with international-standard skills.

Our global presence now extends to Australia, Singapore, and Canada, reflecting our commitment to delivering world-class services. Our trusted management systems ensure safety, innovation, and quality in every project.

#### Areas of Practice



**Representative**/s

Sarah Green | Joana Araujo

#### Languages

English | Tetum

+670 3313272 +670 78608502 +670 77230870 info@caltechgrp.com	•	Rua de Lecidere, Bidau Lecidere, Dili, Timor-Leste		www.caltechgrp.com
--	---	---	--	--------------------



# Logistics Services





ANL is an Australian shipping company, established in 1956 and part of the CMA CGM Group since 1998, specializing in transporting products across Oceania and beyond. With a strong commitment to sustainability and customer service, and a "can-do" attitude, ANL offers shipping solutions to major destinations in Asia, Australia, New Zealand, the Pacific Island, Europe and America, operating from its Melbourne headquarters. Aligned with CMA CGM Group's values, ANL is committed to environmental responsibility, particularly through initiatives like the Reef Recovery Program, which aids coral reef regeneration. The group operates over 530 vessels on 200 routes, connecting 420 ports in 160 countries. While ANL core business is shipping, the CMA CGM Group offers wide range of ancillary services such Supply Chain Management under ANL sister company CEVA Logistics (formerly Bollore).

#### Areas of Practice

✓ FCL & LCL Service

> Yard and storage management

Ocean/land logistics

🕢 Custom Brokerage

>> Warehousing including bonded warehouse facility

#### Languages

English | Indonesian | Tetum | Portuguese | Tagalog

Representative/s

Ruth Martins | Lenor Castulo | Tiago Graca





# 🕪 静 Description

CEVA Air & Ocean Timor Unip. Lda. was founded in 1999 in Dili, initially known as SDV Logistics. In 2011, it became a fully owned subsidiary of Bolloré France and was renamed Bolloré Logistics Timor Unip. Lda. After the acquisition of Bolloré Logistics by the CMA/CGM Group in early 2024, the company merged into CEVA Logistics, a global leader in logistics. Over its 24 years of operation, the company has grown into a leading logistics provider in Timor-Leste, with 74 employees across 3 offices, functioning under the management of CEVA Indonesia. As part of a major international group, the company offers an extensive range of services backed by significant financial and technical resources that are unavailable to other service providers in the region. With its commitment to quality, safety, and environmental standards, CEVA Air & Ocean Timor became the first company in Timor-Leste to achieve triple ISO certifications in 2014, further reinforcing its leadership in the logistics sector.

#### **Areas of Practice**



 +670 3322818
 +670 77926220
 julio.dossantos@cevalogistics.com
 Av. 30 de Agosto no.68, Bairro dos Grilos, Dili, Timor-Leste







Crossland Shipping Services (CSS), founded in 2012, is a leading shipping and logistics company based in Timor-Leste. As a joint venture, CSS is committed to becoming the premier local provider of shipping, project cargo, and integrated logistics solutions.CSS offers an array of services including shipping agency, stevedoring, customs clearance, and door-to-door logistics, with a focus on enhancing local infrastructure and empowering Timorese talent. CSS's vision is to set the industry standard in Timor-Leste while prioritizing safety, customer satisfaction, and continuous improvement. The company operates one of the largest depot and warehousing facilities in the region, strategically positioned to handle a wide variety of cargo. CSS's scalable business model and collaborations with global partners like Mariana Express Lines ensure efficient, secure, and reliable logistics solutions for clients, making it a trusted name in the industry.

#### **Areas of Practice**



## Nescription 💨 🛞

DAEMAININDO Agencies is a trusted logistics company established in 2022, operating as part of the ASL LOGISTIK Indonesia group with over two decades of industry expertise. We specialize in exportimport, logistics, and ship agency services, ensuring clients competitive pricing, security, and timely delivery for both domestic and international projects. Our mission is to build long-term relationships through reliable, transparent service. We are committed to providing top-tier logistics solutions with a focus on sustainability, efficiency, and fostering trust. Our core services include brokerage, air cargo, and project management for Timor-Leste and ASEAN countries.

#### **Areas of Practice**





# MERATUS



#### Description 💨 🕪

Meratus, established in 1957, is a leading maritime and logistics company in Indonesia, providing integrated end-to-end solutions across shipping, maritime, logistics, and port terminal operations. With a 35% share in domestic shipping, Meratus operates over 107 vessels and serves a broad range of industries both locally and internationally, simplifying trade and fostering growth through innovative, customer-centric services.

Committed to sustainability and technological advancement, Meratus manages over 20 go-green depots and four strategically located terminals in Indonesia. Their logistics division, MGLog, offers comprehensive supply chain solutions, including sea and air freight, warehousing, and customs clearance, ensuring efficient and sustainable operations for clients across Southeast Asia and beyond.





# 10 Security Services

2 adelinest Times I are

a /





Maubere Security Lda began its operations since 2000 and it is one of Timor-Leste's leading registered security service providers. With a team of 1,000 personnel, the company serves over 90 clients across 120 locations, including diplomatic missions, government offices, businesses, NGOs, and residential sites. Led by a Timorese Managing Director and supported by an expatriate advisor, Maubere Security offers professional commercial, administrative, and operational support.

The company is committed to long-term client relationships, with many sites under lengthy contracts. Importantly, Maubere Security is neutral, unaffiliated with any political or societal groups, ensuring unbiased, reliable service to all its clients.

Security Equipment Implementation services

**Representative**/s

Warren Knight | Candido Maia

#### **Areas of Practice**

Security Services

Security Training and Educations

**Cleaning Service** 

#### Languages

Tetum | English | Indonesian

+670 77232908 0

ayumfrancine@gmail.com

Timor-Plaza, Bebonuk, Comoro, Dili, Timor-Leste

Close Protection



## 🕪 🌐 Description

Sentinel is the premier security services provider in Timor-Leste, renowned for delivering expert and comprehensive solutions tailored to diverse needs. The company specializes in key services such as vehicle escort, airport meet-and-greet assistance, and a range of specialized security support designed to ensure the safety and peace of mind of its clients. With a robust team of 450 highly trained professionals, Sentinel stands out for its commitment to excellence, achieved through rigorous training programs and strict adherence to international safety and quality standards.

#### **Areas of Practice**

Executive Protection (Individuals and Corporate Leaders)

Vehicle Escort Services



Airport Meet-and-Greet

Security Operations Management



Defensive Driving Training

#### Languages

Tetum | English | Portuguese | Indonesian

#### **Representative**/s

Paulo Alexandre Pereira Passos Jessica Filomena Pimentel Sequeira

paulo.passos@sentinel +670 7773 3777 groupsecurity.net

Timor-Plaza, CBD4, Rua Presidente Nicolau Lobato 20 de Setembro, 🛛 🗰 www.sentinelgroupsecurity.net Bebonuk, Dili, Timor-Leste



# 11 Event Organizers



## **Description**

Ademeki Unipessoal, Lda was founded in 2020 by two innovative entrepreneurs passionate about creating high-quality boba drinks. By 2023, Ademeki has grown its brand and expanded ino a new venture, Ademeki Service, which specializes in creating extraordinary events that capture a unique vision. Our services include weddings, corporate retreats, and birthday celebrations, with an experienced team meticulously designing every detail to ensure an unforgettable experience for guests. Ademeki is committed to sustainability and community engagement. We collaborate with local vendors and prioritize eco-friendly practices to create meaningful events that resonate beyond the celebration. Our mission is not only to craft remarkable events but also to foster a sense of connection and purpose that endures long after the last guest has left.

#### Areas of Practice





## Description

The company has been operational since 2019 and can offer a full event management service. It has expertise in event management, audiovisual production, photography, graphic design, and social media management. It has an ever-growing client list and the ambition to be the market leader in the various sectors where it operates.

EVEN2U is committed to delivering the best solutions to their clients across every sector, from service concept until completion, keeping clients' goals, vision, budget, and needs in mind. The company's mission is not only to satisfy the client but also to be a business partner that provides the best solutions.

#### Areas of Practice

- Corporate events
- Entertainment events
- Roadshows
- Trade shows/fairs
- Events in the Municipalities
- Video Production( Corporate, Advertising, Cartoon, Mini Series, Statements, Coverage)
- Photography



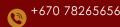
Merchandising production

## **Representative**/s

Tatiana Simões

English | Indonesian | Tetum | Portuguese

Languages



info@ev2tl.com

Palm Business & Trade Center, Surik Mas, Dili, Timor-Leste

www.ev2tl.com

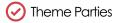




## Nescription

Yes I Do Events & Diversos, Lda is a full-service event management company based in Dili, cofounded by four talented Timorese women. Our mission is to enhance the local economy and empower young women by providing job opportunities and fostering their confidence and skills in event planning. Yes I Do Events is a one-stop shop specializing in organizing a variety of events, from weddings to birthday parties, ensuring a memorable experience for all. Our motto, "We Create, You Celebrate and Make it Happen," reflects our commitment to taking the stress out of event planning and delivering exceptional results with our professional and experienced team in event management.

#### **Areas of Practice**



Workshop

High-Level meeting

Representative/s Lezarda Piedade

Wedding Party
 Concerts

## Corporate Events

Languages

English | Indonesian | Tetum | Portuguese

+670 78887883
 +670 74101919
 idoeventstimorleste@gmail.com
 Rua Aimutin, Comoro, Dili, Timor-Leste



# 12 International Schools



## Description

QSI International School of Dili is a fully accredited school through Middle States Association in the United States and offers a high-quality education in the English language for children in the threeyear-old class through graduation. It is a private, nonprofit day school for students of all nationalities. The school opened in 2005. The school follows the Mastery Learning model of education. Students learn at a pace which allows them to develop a high level of proficiency (knowledge, skills, and competencies) in the curriculum that they are studying. This approach promotes academic rigor and academic success and is facilitated by a group of passionate and dedicated educators. Our core teachers are US trained and certified with many years of experience in international education.

#### **Areas of Practice**

C Education

#### Languages

English

# Aldea 04 Marconi, Fatuhada, Dili, the formation of the



St. Mary's International School is a leading private educational institution offering comprehensive learning for students from Kindergarten to Grade 12. Our school is dedicated to providing high-quality education at affordable tuition rates in a secure and inclusive environment. We pride ourselves on being client-focused, result-driven, and committed to the holistic development of our students.

Our dedicated educators and staff help students achieve their educational goals while promoting sustainability and community engagement. With plans to offer College Degree Programs, SMIS remains committed to excellence, innovation, and shaping future leaders

#### Areas of Practice

Education

#### Languages

English | Filipino | Tetum | Portuguese

#### Representantives

**Representative**/s

Audra Phelps | Florida Squire

Mary Hane B.Bayan | Yolanda G. Ceniza



stmaryschilddevelopmentcenter@gmail.com

Metin 1, Bebonuk, Dili, Timor-Leste





# **TradeInvest Timor-Leste**

Contact us:

**\$** +670 3311553

bernadete@tradeinvest.tl brigidasilva11@gmail.com

Rua 25 de Abril, n.º 8, Colmera, Vera Cruz, Dili, Timor-Leste

https://tradeinvest.tl